

# Quarterly Cash Flow Projection

The ABC Corporation  
First Quarter, 2011

Cash Received	JANUARY		
	Budget	Actual In	Variance
Beginning Cash Balance	\$52,552		
Cash Sales	23,821		
Collections	59,014		
Loans	15,121		
<b>Total Cash Available</b>	<b>\$150,508</b>		

Cash Disbursed	Budget	Actual Out	
		Actual	Variance
Salaries and Wages	\$14,752		
Lease/Mortgage	1,659		
Insurance	1,041		
Office Supplies	5,404		
Utilities	7,316		
Repairs and Maintenance	4,378		
Operating Supplies	2,805		
Professional Fees	3,437		
Commissions	13,716		
Travel and Entertainment	3,734		
Purchases	4,140		
Advertising	1,957		
Transportation	14,776		
Other	12,352		
<b>Total Disbursements</b>	<b>\$91,467</b>		

Cash Position			
Loan Payment with Interest	\$8,214		
Capital Purchases	2,080		
Owner's Withdrawal	12,500		
<b>Total Cash Paid Out</b>	<b>\$114,261</b>		
<b>Ending Cash: End Of Month</b>	<b>\$36,247</b>		

Cash Received	FEBRUARY		
	Budget	Actual In	Variance
Beginning Cash Balance	\$36,247		
Cash Sales	23,819		
Collections	62,394		
Loans	12,329		
<b>Total Cash Available</b>	<b>\$134,789</b>		

Cash Disbursed	Budget	Actual Out	
		Actual	Variance
Salaries and Wages	\$12,890		
Lease/Mortgage	1,422		
Insurance	956		
Office Supplies	4,646		
Utilities	8,212		
Repairs and Maintenance	4,161		
Operating Supplies	3,114		
Professional Fees	3,097		
Commissions	12,293		
Travel and Entertainment	4,061		
Purchases	4,830		
Advertising	1,841		
Transportation	12,681		
Other	12,794		
<b>Total Disbursements</b>	<b>\$86,998</b>		

Loan Payment with Interest	\$7,318		
Capital Purchases	2,004		
Owner's Withdrawal	5,000		
<b>Total Cash Paid Out</b>	<b>\$101,320</b>		
<b>Ending Cash: End Of Month</b>	<b>\$33,469</b>		

Cash Received	MARCH		
	Budget	Actual In	Variance
Beginning Cash Balance	\$33,469		
Cash Sales	25,443		
Collections	73,702		
Loans	14,513		
<b>Total Cash Available</b>	<b>\$147,127</b>		

Cash Disbursed	Budget	Actual Out	
		Actual	Variance
Salaries and Wages	\$15,042		
Lease/Mortgage	1,589		
Insurance	980		
Office Supplies	5,395		
Utilities	6,837		
Repairs and Maintenance	4,766		
Operating Supplies	3,247		
Professional Fees	3,245		
Commissions	11,060		
Travel and Entertainment	4,546		
Purchases	4,161		
Advertising	1,700		
Transportation	10,522		
Other	10,630		
<b>Total Disbursements</b>	<b>\$83,720</b>		

Loan Payment with Interest	\$6,353		
Capital Purchases	2,348		
Owner's Withdrawal	15,000		
<b>Total Cash Paid Out</b>	<b>\$107,421</b>		
<b>Ending Cash: End Of Month</b>	<b>\$39,706</b>		

From Acct's Receivable

Money you borrow from bank

Inventory, consumables

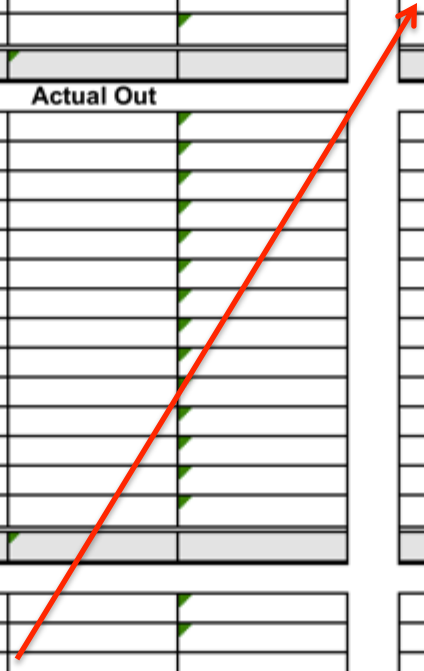
Paying back the bank

Capital equipment, office furnishings

Dividends

Cash Received	JANUARY		
	Budget	Actual In	Variance
Beginning Cash Balance	\$52,552		
Cash Sales	23,821		
Collections	59,014		
Loans	15,121		
<b>Total Cash Available</b>	<b>\$150,508</b>		
Cash Disbursed	Actual Out		
Salaries and Wages	\$14,752		
Lease/Mortgage	1,659		
Insurance	1,041		
Office Supplies	5,404		
Utilities	7,316		
Repairs and Maintenance	4,378		
Operating Supplies	2,805		
Professional Fees	3,437		
Commissions	13,716		
Travel and Entertainment	3,734		
Purchases	4,140		
Advertising	1,957		
Transportation	14,776		
Other	12,352		
<b>Total Disbursements</b>	<b>\$91,467</b>		
Cash Position			
Loan Payment with Interest	\$8,214		
Capital Purchases	2,080		
Owner's Withdrawal	12,500		
<b>Total Cash Paid Out</b>	<b>\$114,261</b>		
<b>Ending Cash: End Of Month</b>	<b>\$36,247</b>		

Budget	FEBRUARY	
	Actual In	Variance
\$36,247		
23,819		
62,394		
12,329		
<b>\$134,789</b>		
Actual Out		
\$12,890		
1,422		
956		
4,646		
8,212		
4,161		
3,114		
3,097		
12,293		
4,061		
4,830		
1,841		
12,681		
12,794		
<b>\$86,998</b>		
\$7,318		
2,004		
5,000		
<b>\$101,320</b>		
<b>\$33,469</b>		



From Acct's Receivable

Money you borrow from bank

Inventory, consumables

Paying back the bank

Capital equipment, office furnishings

Dividends

Cash Received	JANUARY		
	Budget	Actual In	Variance
Beginning Cash Balance	\$52,552	\$54,530	\$1,978
Cash Sales	23,821	25,485	1,664
Collections	59,014	61,001	1,987
Loans	15,121	18,452	3,331
<b>Total Cash Available</b>	<b>\$150,508</b>	<b>\$159,468</b>	<b>\$8,960</b>
Cash Disbursed	Actual Out		
Salaries and Wages	\$14,752	\$15,855	(1,103)
Lease/Mortgage	1,659	1,659	0
Insurance	1,041	1,085	(44)
Office Supplies	5,404	3,505	1,899
Utilities	7,316	7,105	211
Repairs and Maintenance	4,378	4,155	223
Operating Supplies	2,805	3,950	(1,145)
Professional Fees	3,437	1,575	1,862
Commissions	13,715	15,850	(2,134)
Travel and Entertainment	3,734	4,580	(846)
Purchases	4,140	4,500	(360)
Advertising	1,951	2,850	(893)
Transportation	14,776	13,505	1,271
Other	12,352	11,318	1,034
<b>Total Disbursements</b>	<b>\$91,467</b>	<b>\$91,492</b>	<b>(\$25)</b>
Cash Position			
Loan Payment with Interest	\$8,214	\$8,214	0
Capital Purchases	2,080	1,500	580
Owner's Withdrawal	12,500	15,500	(3,000)
<b>Total Cash Paid Out</b>	<b>\$114,261</b>	<b>\$116,700</b>	<b>(\$2,445)</b>
<b>Ending Cash: End Of Month</b>	<b>\$36,247</b>	<b>\$42,762</b>	<b>\$11,405</b>

FEBRUARY		
Budget	Actual In	Variance
\$36,247	\$42,762	\$6,515
23,816		
62,394		
12,329		
<b>\$134,789</b>	<b>\$42,762</b>	<b>\$6,515</b>
Actual Out		
\$12,890		
1,422		
956		
4,646		
8,212		
4,161		
3,114		
3,097		
12,293		
4,061		
4,830		
1,841		
12,681		
12,794		
<b>\$86,998</b>		
\$7,318		
2,004		
5,000		
<b>\$101,320</b>		
<b>\$33,469</b>		